DOCUFLOW FOR SAP
CONNECTS EQUINOR TO THEIR CLOUD-FIRST STRATEGY

docuflow for SAP, a leading content integration platform built by VersaFile, replaced Equinor's legacy SAP® connector to help them better align with their cloud-first strategy.

Equinor required a modern, agile connector between their SAP environment and IBM® Business Automation Content Services on Cloud (BACSoC), and was recommended docuflow for SAP by IBM. After a successful proof of concept, VersaFile implemented docuflow for SAP for Equinor in a tight 90-day timeframe, ensuring seamless functionality for over 30,000 serviceable SAP users at Equinor. **This strategic move has resulted in significant cost savings, enhanced scalability, and uninterrupted business operations for Equinor.**

30,000 SERVICEABLE SAP USERS	**90 days** TOTAL IMPLEMENTATION TIME
~1.8 million CONTENT OPERATIONS PER MONTH	**~2 TB** CONTENT ARCHIVES AND RETRIEVALS PER MONTH

OVERVIEW

docuflow for SAP, a leading content integration platform built by VersaFile, was used to connect Equinor* to the cloud so that they could archive content from their SAP environment.

After successfully moving their content repositories to IBM BACSoC, **Equinor needed to modernize their legacy SAP connector and replace it with a modern, SaaS-based product.**

With the contract for their legacy connector ending, Equinor was eager to find a replacement. They asked IBM if they could provide IBM Content Collector (ICC) for SAP as a SaaS product. But product roadmap changes at IBM led to them suggesting that Equinor go with a different SaaS solution they offered: docuflow for SAP.

Equinor viewed this change as a simple switch to a different IBM product. But in actuality, this meant that the VersaFile team needed to configure docuflow for SAP so that it would match the functionality that their client was used to and provide the same or better performance as their legacy connector.

* FOR MORE INFORMATION ABOUT EQUINOR, VISIT HTTPS://WWW.EQUINOR.COM/

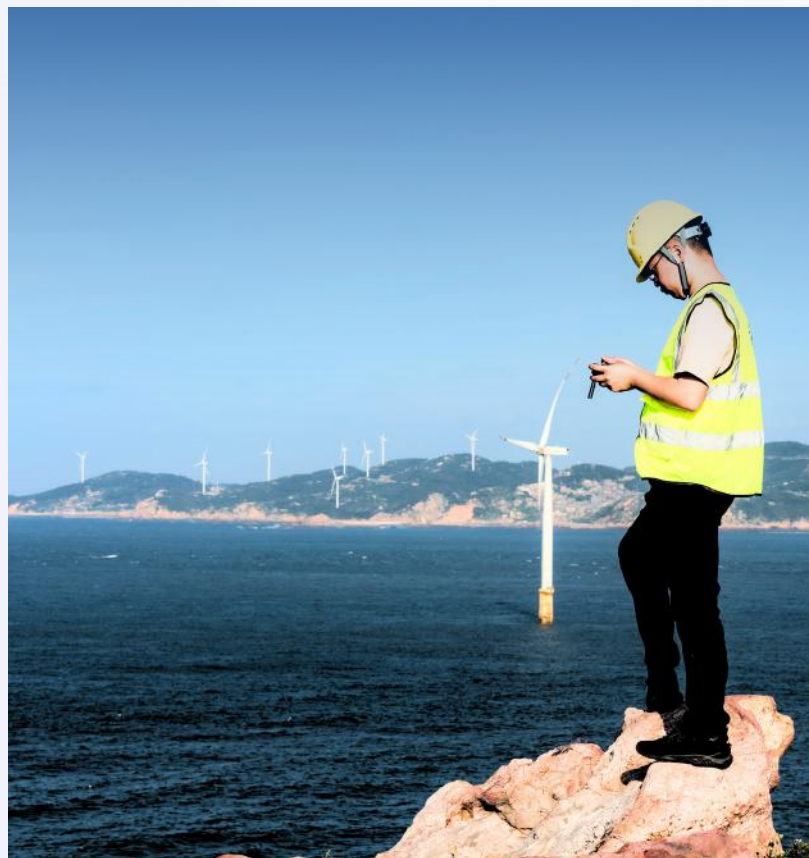# CONNECTING EQUINOR TO THEIR CLOUD-FIRST STRATEGY

Designing the proof of concept

In order to prove that docuflow for SAP could meet all of Equinor's requirements, the VersaFile team got to work designing a rapid proof of concept. Over the course of 45 days, VersaFile ran tests to validate that docuflow would meet all the same functionality and capabilities as ICC for SAP.

Throughout the process, VersaFile remained accessible, while vigilantly addressing unforeseen obstacles and ensuring that docuflow for SAP could match the same functionalities as ICC for SAP.

VersaFile configured SAP DMS, general attachment archiving, office document archiving, ADK data archiving, and provided support for Equinor's custom applications. To ensure that users had all the same capabilities that they were used to, VersaFile configured docuflow for SAP so it was compatible with IBM Content Navigator (ICN) and documents could be delivered in the exact same way. They also altered output reports to match IBM files.

🤝 From proof of concept to delivery in 90 days

Once the proof of concept was approved, the contract deadline for Equinor's legacy connector was just 90 days away. Both teams worked closely together to ensure that docuflow could be implemented in this condensed time frame.

Time zones proved not to be a challenge with teams spread across three continents thanks to the great flexibility for all team members. In order for there to be overlap across teams, meetings took place at 7 a.m. in Canada, 4 p.m. in Europe, and 8:30 p.m. in India. The rest of the time, the teams were working on their own, which required a tight alignment between Equinor and VersaFile. Coordinating the various internal and external teams with numerous dependencies was a significant accomplishment.

To ensure that VersaFile could meet the delivery deadline, the implementation phase was split into three sprints. Any problems that arose during the first delivery were fixed in the next two deliveries. This resulted in the final two sprints happening much faster, despite a much larger volume of archives, users, and more.

The VersaFile team was able to meet the deadline and replace ICC for SAP with docuflow for SAP in just 90 days without any interruption to the business.

INITIATION	GO LIVE 1	GO LIVE 2	GO LIVE 3
Day 1	*Day 50*	*Day 70*	*Day 90*
	62 Repositories	*53 Repositories*	*40 Repositories*

DRIVING OUTCOMES THAT MAKE A DIFFERENCE

With the help of VersaFile, Equinor was able to replace their existing legacy software with a modern connector that is sustainable and easily scalable. Today, their SAP business-critical attachments are securely stored and integrated across systems using docuflow for SAP. Throughout the project and beyond, VersaFile helped Equinor achieve tangible results:

NO BUSINESS DISRUPTIONS

Equinor had a very strict demand from their 30,000 serviceable SAP users that they should not experience any changes when switching from their legacy connector to docuflow for SAP. Main end users didn't notice that Equinor switched at all—even as VersaFile migrated and configured hundreds of SAP repositories in a short, 90-day window. Today, Equinor's end users enjoy the exact same functionality as they had using ICC for SAP without any noticeable changes.

COST SAVINGS

There are resource savings across the board for Equinor. So far, Equinor has realized cost savings due to decommissioning ICC for SAP. The VersaFile team also takes care of all patching, upgrades, backups, and other maintenance tasks, resulting in time savings for Equinor so they can focus on other mission-critical tasks.

A MORE SCALABLE FUTURE

Today, Equinor staff are using docuflow for SAP to retrieve around ~1.8 million content operations per month and approximately ~2 TB content archives and retrievals per month. They have future plans to work with VersaFile to connect other business areas to IBM BaCSOC with docuflow for SAP, and add more repositories so that they can archive even more content from their SAP system. With a modern, agile connector, Equinor is fully connected to their cloud-first strategy and ready to continue on their path as a leading company in the energy transition.

ABOUT US

VersaFile® helps organizations running SAP to save money and time by modernizing how they integrate and automate content across their organization. Most SAP customers are saddled with expensive, monolithic ECM systems to manage & integrate their SAP content, which is critical to operating their business, but to date…there have been no real alternatives to this approach.

Today, with our docuflow for SAP product, we provide a modern, quick-to-implement content integration platform that not only allows SAP customers to achieve this critical capability but can use more modern cloud-based platforms such as IBM BACSoC, Box, Microsoft 365, and AWS S3. This enables customers to:

- Save costs on legacy systems
- Save time with easier automation, and
- Reduce compliance risk

Our promise is outcomes that make a difference and implementations that add value, even if it costs us!

Learn more at **versafile.com/docuflow/**

Ready to get started?

BOOK A CONSULTATION

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